

Nextiva CRM Data Management

VERSION 1.3

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Data Management

Save time and resources by eliminating the need to manage customer information in multiple applications by importing data to Nextiva CRM. No more switching between various programs to understand the customer journey. Nextiva CRM has made it easier than ever by providing all the necessary customer management tools in one place. Get started by importing your existing data, such as Contacts, Accounts, Leads, and Opportunities, for example. You can also integrate with QuickBooks to import existing customer information to Nextiva CRM.

Importing Data

- 1. Visit <u>nextiva.com</u>, and click Login to log in to NextOS.
- 2. From the NextOS Home Page, select **CRM**.
- 3. Click the **Administration Tools** (wrench) icon at the top-right corner of the Nextiva CRM window.
- 4. Under Advanced Settings in the left navigation panel, select Data Migration & Integration.
- 5. On the Data Management page, click the **Spreadsheet** tile and select the record type (Accounts, Contacts, Cases, Leads, Opportunities, Products, or any custom record types) to import. Only one record type can be imported at once. Click **Next**.

NOTE: Click Show more to view all record types. If you do not see the record type to import, click the **Something else** tile and select **Go to Customize Database** to add the desired data.

^ジ Administration Tools				
Data Management				Hel
		IMPORT A SPREADSHEET		
	Select	what you want to	import.	
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ø ø		A THE	B	ľ@́
Accounts	Contacts	Leads	Opportunities	Products
These are the businesses you work with.	These are your future opportunities.	These are your future opportunities.	Your deals that will create revenue.	Physical or digital products and services that you sell.
		Show more		
Cancel Data Type	e Uploa	d File Ma	ap Fields Revie	w And Finish Next



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Data Type

6. Upload the data via a .csv file and click **Next**.

TIP: To ensure your data is imported successfully, check out our **Templates** for guidance.

- 7. Review the mapping for each field to ensure the data is imported and presented correctly in Nextiva CRM. Click **Next**.
 - a. Enter a name for the import.
 - b. Enter an optional description.
 - c. Review the columns on the .cvs file you uploaded.
 - d. Compare the available fields in Nextiva CRM to your fields. To edit the Nextiva field, click the drop-down, and select the desired field to display the data.
 - e. Select the **Unique Identifier** (Account Number or Account ID by default), or the field we look at while importing data to prevent duplicate imports.

Map your fields					
		Map the fields from	your	file to NextOS fields.	
Import details					
Account Import		A		Briefly describe this import	В
Account					
File: 15862866509931622_1	.90301_Accou	unts-Template (2).csv			
Your fields		Nextiva fields		Unique Identifier	
Account Number	\rightarrow	Account Number	~	•	
		Do not Import	Ê	۲	
Account Name	\rightarrow	Account Name*		۲	
Industry		Account Number	١.		
mastry		Account Value			
Phone	\rightarrow	Billing Address City			
		Billing Address Country			
Email	\rightarrow	Billing Address Postal Code			
_		Billing Address State			
Fax	\rightarrow	Billing Address Street 1	-		
Website	\rightarrow	Website			
Description	\rightarrow	Description			

Import Mapping



8. Review the mapping and import details and click **Finish import**.

Integrating QuickBooks

Nextiva CRM provides a one-way sync functionality from QuickBooks. Whenever customer information is added to, updated in, or deleted from QuickBooks, Nextiva CRM will automatically reflect the change. Administrators can customize the integration by associating the QuickBooks fields to the Nextiva CRM fields.

NOTE: This integration is only available for QuickBooks online edition (not the premise-based version).

- 1. Visit <u>nextiva.com</u>, and click **Login** to log in to NextOS.
- 2. From the NextOS Home Page, select CRM.
- 3. Click the **Administration Tools** (wrench) icon at the top-right corner of the Nextiva CRM window.
- 4. Under Advanced Settings in the left navigation panel, select Data Migration & Integration.
- 5. On the Data Management page, click the **QuickBooks** tile.
- 6. Click **Connect App** and sign into QuickBooks.
- 7. Map the QuickBooks fields to the NextOS fields for Contact and Account.
 - Matching fields will pre-populate.
 - Click + Additional Fields to add QuickBooks fields.
- 8. Click **Save**. The QuickBooks tile will display a checkmark at the top-right corner to indicate the completion of the integration.

Viewing Import History

During or after importing data to Nextiva CRM, you can see the current status, import details, and troubleshoot any errors that may have occurred during the import. You can also choose to Import or Export data at the top right-hand corner.

- 1. Click the **Administration Tools** (wrench) icon at the top-right corner of the Nextiva CRM window.
- 2. Under Advanced Settings in the left navigation panel, select Data Migration & Integration.
- 3. On the Data Management page, click **View Recent Imports**.
- 4. Click the **Actions** drop-down to view the import details or download the error file for the specified import.



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Data Man	agement					Help
Import His	story					Import Data Export Data
Job Id	Description	Туре	Created By	Date	Status	Actions
8319		Import	Taylor Brown	2020-04-06 18:16:38	In progress	Actions *
8318		Import	Taylor Brown	2020-04-06 18:14:28	Complete	Actions * Download error file
						View Import details Back Next

Import History

Exporting Data

Export data from Nextiva CRM to evaluate and compare to previous years. For example, you can export the total number of Accounts each quarter to compare to previous quarters to determine how many new accounts signed up.

- 1. Click the **Administration Tools** (wrench) icon at the top-right corner of the Nextiva CRM window.
- 2. Under Advanced Settings in the left navigation panel, select Data Migration & Integration.
- 3. On the Data Management page, click **View Recent Imports**, then **Export Data** at the top right-hand corner.
- 4. Enter a description describing the export, and then select the checkbox(es) next to the desired data to be exported.
- 5. Click Save & Run.

NOTE: The export will be available to download under the Import History page for up to seven days before it is automatically deleted from the system.

